



## 6A 8 Level Monthly Group Incentive

### Calculation #1

The Incentive per 8 Level Group sale has been changed according to rank as listed below:

6A2 \$20 / per unit sale

6A22 \$22 / per unit sale

### Calculation #2

The \$40 multiplier has been applied to the number of Open Volume Sales\*\* in this new computational method. In addition, when ten or more Open Volume Sales\*\* are accumulated, \$30 additional dollars will be added to the Open Volume Incentive per sale. Incentive will total \$70 per unit.

Here is a summary of the computational method used for the Incentive.

One or Two in 8Pt sales are required to qualify for the 6A 8 level Incentives.

(Please Note UKON DD will be counted as 3:1 ratio & E8PA Crystal & Bronze cards are 2:1 ratio)

A = total amount of 6A's 8 level Sales Volume multiplied by Distributor Rank Amount (6A2=\$20, 6A22=\$22)

B = total amount of your open volumesales\*\* multiplied by \$40 base plus \$30 if 10 or more Open Volume sales are achieved.

A + B = your 6A 8 Level Monthly Incentive.

Here are examples.

Your Rank	8Pt sales	Total Open Sales	Total 8 Level Group Sales	8 Level Incentive	Open Sales Incentive	Total Incentive
6A2	1	3	200	\$4000 (\$20/Unit)	\$120 (\$40/unit)	\$4,120
6A2	0	5	100	\$0	\$0	\$0
6A2-2	5	11	150	\$3300 (\$22/Unit)	\$770 (\$70/Unit)	\$4,070
6A5-2	2	15	50	\$1100 (\$22/Unit)	\$1050 (\$70/Unit)	\$2,150

\*\*Open volume sale: A sale that does not have any 6A in between you and the sale regardless it falls within your 8Pt or not.