



6A 8 Level Monthly Group Incentive

Calculation #1

The Incentive per 8 Level Group sale has been changed according to rank as listed below:

6A2 \$20 / per unit sale

6A22 \$22 / per unit sale

Calculation #2

The \$40 multiplier has been applied to the number of Open Volume Sales** in this new computational method. In addition, when ten or more Open Volume Sales** are accumulated, \$30 additional dollars will be added to the Open Volume Incentive per sale. Incentive will total \$70 per unit.

Here is a summary of the computational method used for the Incentive.

One or Two in 8Pt sales are required to qualify for the 6A 8 level Incentives.

(Please Note UKON DD will be counted as 3:1 ratio & E8PA Crystal & Bronze cards are 2:1 ratio)

A = total amount of 6A's 8 level Sales Volume multiplied by Distributor Rank Amount (6A2=\$20, 6A22=\$22)

B = total amount of your open volumesales** multiplied by \$40 base plus \$30 if 10 or more Open Volume sales are achieved.

A + B = your 6A 8 Level Monthly Incentive.

Here are examples.

| Your Rank | 8Pt sales | Total Open Sales | Total 8 Level Group Sales | 8 Level Incentive | Open Sales Incentive | Total Incentive |
|-----------|-----------|------------------|---------------------------|--------------------|----------------------|-----------------|
| 6A2 | 1 | 3 | 200 | \$4000 (\$20/Unit) | \$120 (\$40/unit) | \$4,120 |
| 6A2 | 0 | 5 | 100 | \$0 | \$0 | \$0 |
| 6A2-2 | 5 | 11 | 150 | \$3300 (\$22/Unit) | \$770 (\$70/Unit) | \$4,070 |
| 6A5-2 | 2 | 15 | 50 | \$1100 (\$22/Unit) | \$1050 (\$70/Unit) | \$2,150 |

**Open volume sale: A sale that does not have any 6A in between you and the sale regardless it falls within your 8Pt or not.