

8 POINT CHART



| RANK | SALES | K8 | | | SD501 PT & SD501 | | | JRIV | | | ANESPA | ANESPA E8PA | UKON DD | UKON Σ |
|------|-------------------|----------------|-----------|---------|------------------|-----------|---------|---------|-----------|---------|---------|---------------------|---------|---------------|
| | | COMM | SP POINTS | COMM+SP | COMM | SP POINTS | COMM+SP | COMM | SP POINTS | COMM+SP | COMM | COMM | COMM | COMM |
| 1A | 1-2 | \$290 | \$100 | \$390 | \$250 | \$80 | \$330 | \$200 | \$50 | \$250 | \$220 | \$140 | \$50 | \$135 |
| 2A | <mark>3-10</mark> | \$580 | \$200 | \$780 | \$500 | \$160 | \$660 | \$400 | \$100 | \$500 | \$440 | \$280 | \$100 | \$270 |
| 3A | 11-20 | \$870 | \$300 | \$1,170 | \$750 | \$240 | \$990 | \$600 | \$150 | \$750 | \$660 | \$420 | \$150 | \$405 |
| 4A | 21-50 | \$1,160 | \$400 | \$1,560 | \$1,000 | \$320 | \$1,320 | \$800 | \$200 | \$1,000 | \$880 | <mark>\$</mark> 560 | \$200 | \$540 |
| 5A | 51-100 | \$1,450 | \$500 | \$1,950 | \$1,250 | \$400 | \$1,650 | \$1,000 | \$250 | \$1,250 | \$1,100 | \$700 | \$250 | \$675 |
| 6A | 101 UP | \$1,740 | \$600 | \$2,340 | \$1,500 | \$480 | \$1,980 | \$1,200 | \$300 | \$1,500 | \$1,320 | \$840 | \$300 | \$810 |

SP POINTS - Direct sale within 90 days

- D1 Direct sale within 6 months receives
- D0 Direct sale between 6 months and 1 year
- FAO No direct sale in 1 year

100% COMMISSION + SP POINTS 100% COMMISSION 50% COMMISSION 0% COMMISSION

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